

# GROWTH STRATEGIES

for Terminals and Ports

ECMBS 2015  
ANTTI HALONEN



## KONECRANES

IN A SNAPSHOT

€2,100  
MILLION IN SALES  
IN 2013

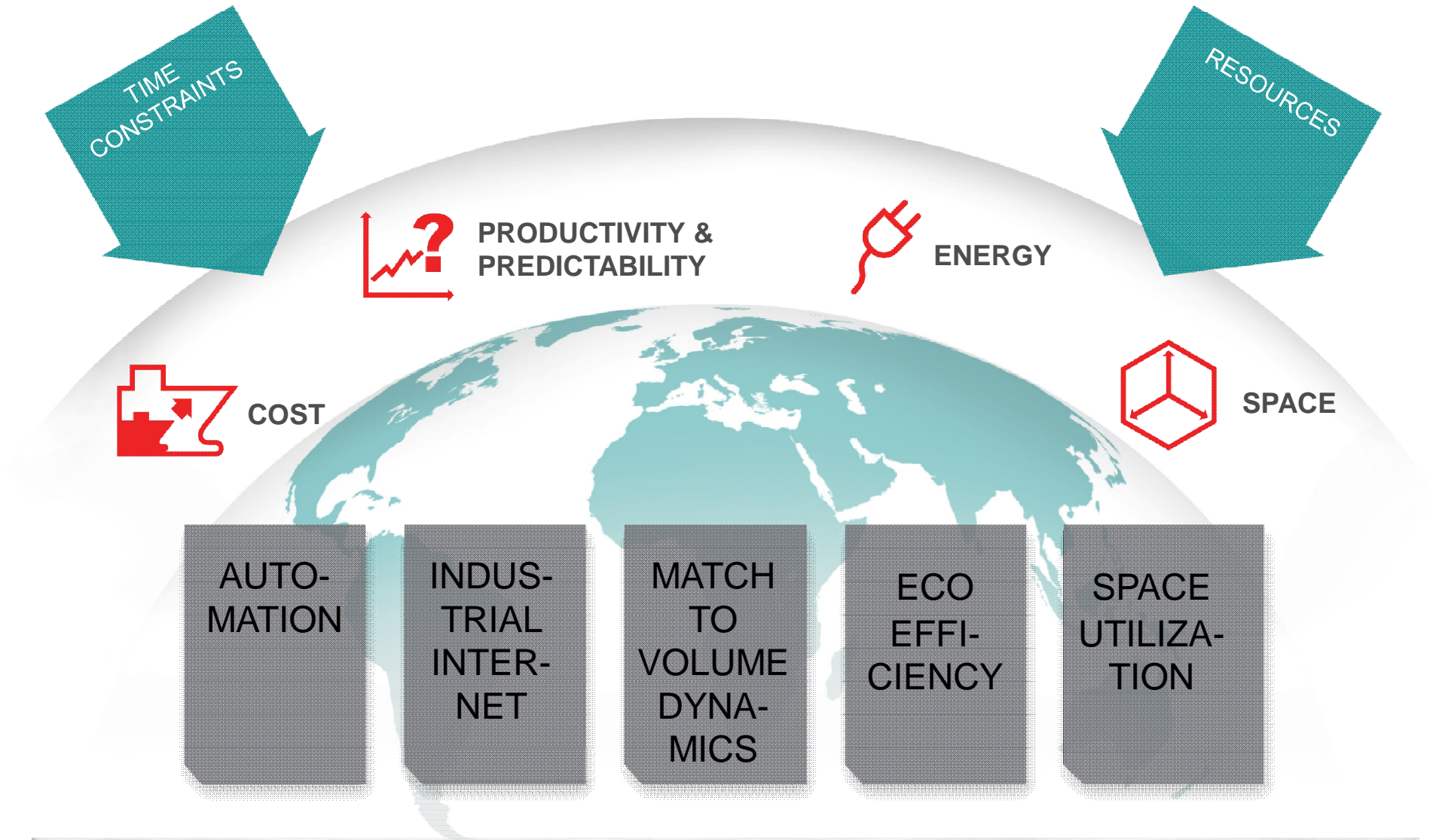
600  
LOCATIONS WORLDWIDE

MAINTENANCE CONTRACTS  
430,000  
EQUIPMENT OF DIFFERENT  
MAKES





# EQUIPMENT SUPPLIER PERSPECTIVE TO CONTAINER TERMINALS GROWTH





LIFTRUCKS



# CONVENTIONAL RTGS







# AUTOMATED RTG SYSTEM

TO YOUR CURRENT YARD



# BOXHUNTER







NOT JUST LIFTING  
THINGS, BUT  
ENTIRE BUSINESSES